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Seat No.

BBA (Part - III) (Semester - VI) Examination, April - 2015 RECENT TRENDS IN MARKETING (Paper - II) (Regular) Sub. Code: 43963

Day and Date: Wednesday, 08 - 04 - 2015

Total Marks: 40

Time: 12.00 noon to 02.00 p.m.

Instructions: 1) All Questions are compulsory.

2) Figures to the right indicate full marks.

Q1) What do you understand by the term "Retailing"? Explain the types of retailing. [14]

OR

Explain the concept of Online Marketing and discuss the merits & demerits of online marketing.

Q2) Write short Answers (Any Two):

 $[2\times8=16]$

- a) Explain the global marketing Environment.
- b) What is Ethics in marketing? Explain the Ethical and un ethical practices in marketing.
- c) Define Retailing. Explain the Retail Management Activities.
- d) Explain the product & price-mix strategy for global marketing.
- Q3) Write short notes (Any Two):

 $[2\times 5=10]$

- a) Emotional marketing.
- b) Online marketing Domains.
- c) Retailing scene in India.
- d) Difference between domestic and global marketing.